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Construct a flow network (with added source and sink) so that the capacity of any s-t cut $(\{s\} \cup A, \{t\} \cup B)$ is exactly

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Note: if every p_i is nonnegative, the problem becomes trivial. Negative profits are essential.

- First attempt: partition nodes into "selected" and "unselected", and design the flow network so that the cut's capacity is the total profit.
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- **Remark:** This is a commonly used idea when doing reductions among problems: convert "hard" constraints to "soft" ones, and when punishments are high enough, soft constraints become hard.